

New Collection/Delivery Office set to open

From late summer we are to open an on-site collection/delivery office which is good news for those customers who arrive to purchase from stock or prefer to collect existing orders rather than have them delivered.

The new facility will be situated in the works/transport office adjacent to Gate 1 and customers will have their paperwork processed there and any queries dealt with rather than having to make a separate call to the main office.

We are introducing this new facility partly to increase efficiency and reduce waiting time for customers and partly to restrict unsupervised site access by the general public in line with stricter Health and Safety legislation.

The new service will be publicised by new signage which will be appearing at various points around the site in the run up to the launch, so keep your eyes open.



New Position for Old Guy

(Sorry that should read 'long established' employee)

To help our transport department to become even more efficient, one of its longest serving members Martin Adams, has been recently promoted to Assistant Works/Transport Manager.

Martin has worked for Abram Pulman for over 15 years, firstly in the stockyard and for the last 12 years as a delivery driver covering the Leeds and Bradford areas.

Martin and Debbie his wife, have 2 children and he lists his interests as trial bike riding and DIY work on his many properties! When not being Laurence Llewellyn-Bowen, Martin describes himself as being something of a social animal.

We see ourselves as your one stop shop for all your steel stock requirements



But how do you see us?

To some of our customers we remain the company from whom they just buy mild steel flats or bars while ordering other steel grades elsewhere.

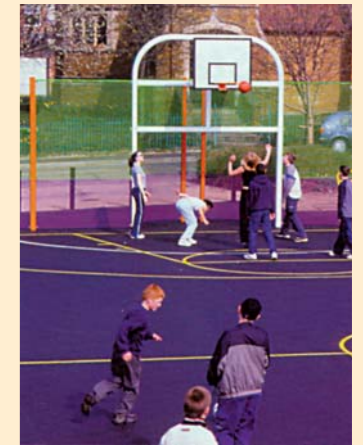
While we are very grateful for the business it does seem a shame that these customers are missing out on the additional advantages that we as a single source supplier can provide.

Apart from the excellent service we offer, it saves you time, effort and money to write out a single order, unload just one lorry, write a single cheque and all the other work that is duplicated when multi-sourcing your steel from stock.

So if you are one of these customers let us remind you briefly of the vast range of materials and services we offer.

Play Hard, Play Safe - Playfab

That is the policy of Playfab, sub-contractors to Wicksteed Leisure, one of the country's largest manufacturers of children's play and sports equipment. Children certainly play hard and the equipment has to be built to the highest specification to take all that boisterous youngsters can throw at it. Abram Pulman supplies Playfab with 100mm square section steel for use in the manufacture of its ballcourts. These sports enclosures cater for a variety of sports activities including basketball, hockey and football and have been installed at schools, sports centres and leisure facilities throughout Britain.



The company's range of informal teenage seating is helping to reduce antisocial behaviour and petty crime. The seating units, which create a focal point for youngsters to meet and socialise informally without coming into conflict with other social groups, have a proven track record with Crime Prevention Officers. The all-steel, heavy-duty units are treated with a zinc metal thermal spray and finished with a polyester powder coating to provide an attractive but durable finish.

All Playfab equipment is built to withstand both the British climate and boisterous youth while providing a safe play environment.

Mr Gerry Conroy

Everyone at Abram Pulman Steel was saddened by the news of the premature death in May this year of our work colleague Mr Gerry Conroy. Most of our customers will have met Gerry who worked in our profile department for nearly 15 years during which time he became a well-liked and much-respected employee and friend to everybody who knew him. During his illness Gerry often visited us and was always smiling and determined to remain positive which was a true indication of his character.

He will be greatly missed by all who had the pleasure of knowing him.

A Qualified Success

Abram Pulman's policy of providing comprehensive in-house or external training for any of its employees showing the necessary commitment to both the



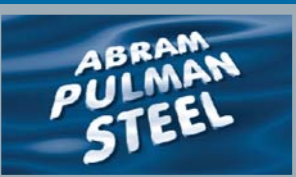
company and the training has paid dividends for shop floor worker Mark Sutcliffe.

Mark has recently obtained a company sponsored NVQ award in 'Logistic Skills in Driving Goods Vehicles'

This entailed Mark passing an LGV Class 2 driving test and sitting examinations in vehicle loading, tachograph law, vehicle safety and all aspects of driver awareness in addition to general subjects such as maths and English.

This qualification has enabled Mark to swap the shop floor for the open road behind the wheel of one of our new Renault wagons. We wish him every success in his new role delivering Pulman products to our customers for years to come.

Product Range			Product Services
<ul style="list-style-type: none"> ■ Engineering Bar ■ Mild Steel Carbon ■ Alloys ■ Black Bar ■ Bright Bar ■ Rolled Hollow Section ■ Mild Steel Angles ■ Channels ■ Tees ■ Universal Beams ■ Universal Columns ■ ERW Tube ■ CHS Tube 	<ul style="list-style-type: none"> ■ Gas Tube ■ Sheets in CR4, HR, Galvanised, Zintec ■ Strip Mill ■ Reverse Mill ■ Stainless Steel ■ Durbar Plates ■ Weldmesh Sheets ■ Perforated Sheets ■ Open Steel Walkway ■ Stainless Steel Sheets ■ Stainless Steel Flats ■ Stainless Steel Angles 	<ul style="list-style-type: none"> ■ Stainless Steel Box Section ■ Stainless Steel Round Bar ■ Stainless Steel Round Tube ■ Aluminium Sheets ■ Aluminium 5 Bar ■ Brass, Copper, Bronze and other yellow metals according to customer needs 	<ul style="list-style-type: none"> ■ PROFILING (Blanks, Rings, Shapes up to 180mm thick) ■ SHEARING (Up to 12.5mm Thick x 3000mm Wide) ■ SAWING (Up to 440mm Wide) ■ DELIVERY



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In this issue

- Page 2 ■ ONLY TOO PLEASED TO HELP ■ NEW TRANSPORT FLEET
- Page 3 ■ MEET ABRAM PULMAN'S BARGAIN HUNTERS
- Page 4 ■ NEW COLLECTION/DELIVERY OFFICE SET TO OPEN
- NEW POSITION FOR OLD GUY ■ A QUALIFIED SUCCESS



Only Too Pleased to Help



Junior Groundforce

When approached by St John's Church of England School, Rishworth in connection with their project to regenerate a quiet garden area in the School's grounds, we were happy to oblige. The planned 'discovery garden' was designed to incorporate a 65 metre long path in the form of an intricate Celtic Knot with each section being made from a different material such as wood chip, pebbles etc to give the children experience of textures. As part of this project, Abram Pulman supplied the school with a quantity of Durbar steel decking and some months later were delighted to receive a letter of thanks and this photograph of the refurbished garden.

Good Union Relations

Abram Pulman will continue to sponsor local Rugby Union and for the coming season will be the shirt sponsor for Old Brodelians. In addition to helping the club the sponsorship will also provide the company with regular exposure in the local evening paper.

When Old Crossleyans needed to replace their damaged steel posts they approached Abram Pulman for help and the company was happy to provide them with new ones.

We wish both teams all the best for the coming season.



Steve to the Fore

Abram Pulman Sales Team member and keen golfer Steve Makinson recently took part in a marathon golf challenge in aid of cancer charities Macmillan Nurses and St Gemma's Hospice, Leeds.

This involved playing four rounds of golf in 24 hours at his local course Howley Hall in Leeds.

Now for a reasonably proficient golfer this would involve walking over 20 miles and hitting around

350 shots. Of course the worse the golfer the longer the walk and the greater the number of shots and with this demanding physical challenge in prospect the company was confident that it would be some days (if not weeks) before they saw Steve again. However Steve was up to the challenge and in completing the 4 rounds in 14 hours raised almost £1000 pounds in sponsorship for these very worthy causes.



Part of Abram Pulman's new Transport fleet

New Transport Fleet

As our business has expanded it has been necessary to increase not just the number of delivery vehicles in our fleet but also their capability to carry the broader range of materials we now supply.

The latest additions are five new vehicles supplied on a contract hire basis from JDS Trucks of Morley. Three 14 tonne, one 10 tonne and one 7.5 tonne vehicles are due to enter service this summer and will replace most of our older wagons.

Slight modifications to the vehicles' bodies will mean increased payload being carried without risk of damage to lighter or thinner gauge materials.

Any necessary maintenance will be carried out at weekends or overnight but as newer vehicles require less maintenance this means more hours on the road and quicker, more efficient deliveries.

These smartly liveried vehicles will certainly stand out, giving the company a heightened profile and presence on the roads and providing you with an even better service.

A Cast of Thousands

No we are not still talking about the 'Lord of the Rings' but the substantial range of Grade 250 Continuous Cast Bar from 40mm to 340mm diameter that we have just laid down in response to repeated requests from customers.

A large section of our extensive stockyard has been given over to the exclusive stocking and cutting of cast iron, although the sight that greets visitors to our stockyard does somewhat resemble the workshops of Mordor. Sparks fly as the 'Sowerby Bridge Orks' toil at their automatic bandsaw throughout the evening to ensure orders are met on time, failure to do so would not only meet with the disapproval of customers but would also incur the wrath of our very own 'Dark Lord'.

A Message for all you Fabricators

We now carry a comprehensive stock of steel walkway with the standard 41mm pitch, 100mm centres. Available in both galvanised or self-colour finishes. Full details of prices and stocks can be obtained from our Sales Department on **01422 833993** or **01422 317525**.

Lord of the Rings

One company who can lay claim to the title of Lord of the Rings however is Hoerbiger, manufacturers of precision-engineered rings and packing components for use in reciprocating compressors.



With over 100 year's experience and manufacturing and service centres throughout the world Hoerbiger's Bradford based design and production facility produces high pressure packing assemblies and cylinder rings for customers in over 60 countries.



The introduction of Abram Pulman's as a reliable local source of quality cast iron stock has proved a valuable ally in maintaining the company's international standing.

Meet Abram Pulman's Bargain Hunters

Although some of you may recognise these two, to the majority of you they are probably just a pair of shifty looking characters. Appearances can be deceptive though because however unsavoury they might appear they collectively form the Abram Pulman Purchasing Department. Like poor men's David Dickinsons without the tans, they spend their days scouring the market, haggling and harrying to secure the keenest prices for our customers. Andrew McParland our Purchasing Manager has been with the company for over 18 years while his sidekick Darren Vickerman is a mere boy in comparison having been with us for just over 3 years.



This dynamic duo fulfil an important role within the company by ensuring that our prices remain as competitive as possible.